

MICHIGAN HOSPITAL RATE CARD

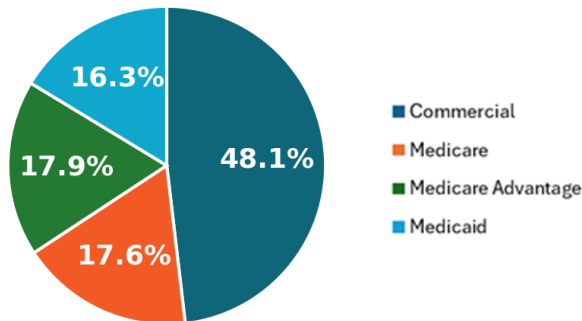
Key financial, quality and safety and market insights using 2024 data

MUNSON HEALTHCARE OTSEGO MEMORIAL

HOSPITAL SNAPSHOT

SYSTEM:	Munson Healthcare
COUNTY/CITY:	Otsego / Gaylord
TYPE:	General acute care
URBAN/RURAL:	Rural
BEDS:	46
INPATIENT OCCUPANCY:	33.2%
340B STATUS:	Active, start year 2010

PAYER MIX



STATEWIDE RANKINGS

OPERATING MARGIN RANK	69 out of 125
COMMERCIAL PRICE RANK	51 out of 61
COMMERICAL BREAKEVEN RANK	44 out of 122

Scan the QR code to access the full report, definitions, and data resource or go to mihpc.org.

EXECUTIVE SCORECARD

OPERATING
PROFIT MARGIN

17.4%

COMMERCIAL PRICE
(ABOVE MEDICARE)

252.6%

COMMERCIAL
BREAKEVEN

84.1%

PRICE
BREAKEVEN GAP

168.9%

CMS STARS

★★★★★

5

LEAPFROG
GRADE

C

FINANCIAL PERFORMANCE

NET PATIENT REVENUE	\$122.1M
OPERATING EXPENSES	\$120.2M
HOSPITAL OPERATING COSTS	\$100.9M
OPERATING PROFIT (LOSS)	\$21.2M
NET INCOME (LOSS)	\$4.7M
NET PROFIT MARGIN	3.9%
COMMERCIAL OPERATING PROFIT MARGIN	24.3%
MEDICARE OPERATING PROFIT MARGIN	11.9%
MEDICARE ADV OPERATING PROFIT MARGIN	18.7%
MEDICAID OPERATING PROFIT MARGIN	-6.3%

QUALITY & PATIENT SAFETY

CMS 2024 STAR RATING	5
FALL 2024 LEAPFROG GRADE	C
MRSA (1.0 or lower is better)	N/A
C. DIFF (1.0 or lower is better)	0.95
CAUTI (1.0 or lower is better)	N/A
POSTOPERATIVE SEPSIS RATE (4.18 or lower is better)	5.35

Commercial Breakeven is the percentage of Medicare payment that commercial payers would need to pay for the hospital to break even across payers and services, without profit.

Commercial Price (Above Medicare) is the price average commercial reimbursement rate relative to Medicare from RAND 5.1 hospital price transparency data.

Price-Breakeven Gap is RAND 5.1 Price minus Commercial Breakeven. Larger gaps suggest commercial prices are farther above the hospital's estimated break-even level.

Operating Profit Margin (OPM) is Operating Profit (Loss) divided by Net Patient Revenue.